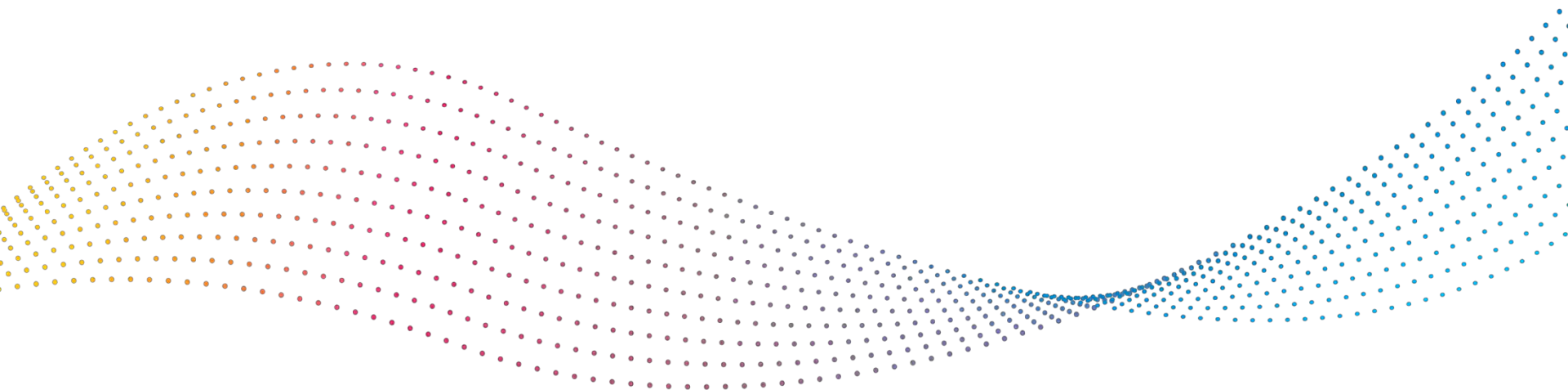


# Ken Yergey

*Vice President, Provider Network Management*



# Topics

## Who Is Centene

## Companies and Products

- Health Net
- Bridgeway
- Cenpatico
- Tricare

## Branding

## Milestones

## Path to Value

# Who is Centene?

## Who We Are

Centene is 124 on the Fortune 500 list and #4 on the Fortune's "100 Fastest Growing Companies", with over 30 years in the managed care industry

## What We Do

Centene works with over 11 million members across 29 states. Since 1984, Centene has been delivering healthcare locally. Our members are also our family, friends and neighbors

## How We're Different

Quality healthcare is best delivered by our 30 individual plan entities. Our local approach enables us to provide accessible, high quality and culturally sensitive healthcare services to our members

Transforming the Health of Our Community, One Person at a Time

# Centene Products & Companies in Arizona



## Health Net

Ambetter from Health Net  
Commercial Group  
Medicare  
Medicaid



## Bridgeway Health Solutions

- Long Term Care
- Duals



## Cenpatco Integrated Care

- Behavioral Health



## Tricare

- Active Duty/Retiree/Veterans Care

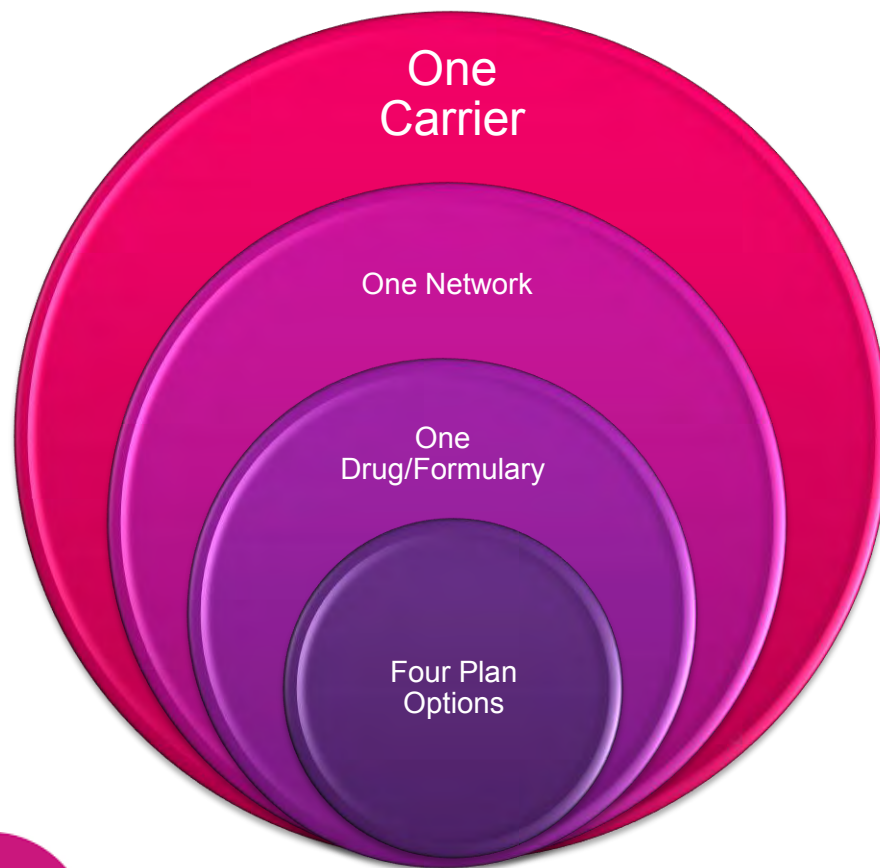
# Ambetter from Health Net

- Who We Are
  - Centene
  - Community Care
- Established to deliver quality health insurance through local, regional and community-based resources
- Our Ambetter brand is backed by the Centene Corporation. Ambetter is certified as a Qualified Health Plan issuer on the Health Insurance Marketplace and does business in 13 states.
- Ambetter from Health Net insurance plans are designed to deliver high quality, locally-based healthcare services to members of the community.
- Local presence of the health plan - service focused with local people that live and work in in Arizona.
- Easy to understand and helpful from enrollment through membership.
- Medical management programs
- 24/7 Nurse line



# Plan Philosophy

- Focus on offering plans with the best possible affordability
- Maximize cost sharing reductions; low deductible and copays
- Ambetter from Health Net's exclusive provider network, CommunityCare, has strong discounts with select providers.



FROM |  Health Net<sup>®</sup>

## Bridgeway Health Solutions

- Opened doors in 2006 and currently serves over 5,300 members
- Contracted with AHCCCS to provide services to the ALTCS population – elderly and physically disabled
- Plans
  - Medicaid Long Term Care
    - Maricopa, Gila, Graham, Greenlee, Cochise, and Pinal counties
  - Medicare Dually Eligible Special Needs Plan
- Whole health - We believe in treating the whole person, not just physical health



# Cenpatico Integrated Care

- Integrated RBHA (Regional Behavioral Health Authority)
- Provide for the delivery of physical & behavioral health care to persons with serious mental illness (SMI)
- Full network of physical and behavioral health providers
- Provide for the delivery of general mental health/substance abuse (GMH/SA) to AHCCCS members of acute plans
- Service area: 8 Southern AZ Counties (and portion of Gila County covering San Carlos Reservation)
- Critical role in:
  - Serving children in foster care
  - Managing the crisis system
  - Coordination with the justice system and first responders
  - Managing Housing and employment support services for SMI population

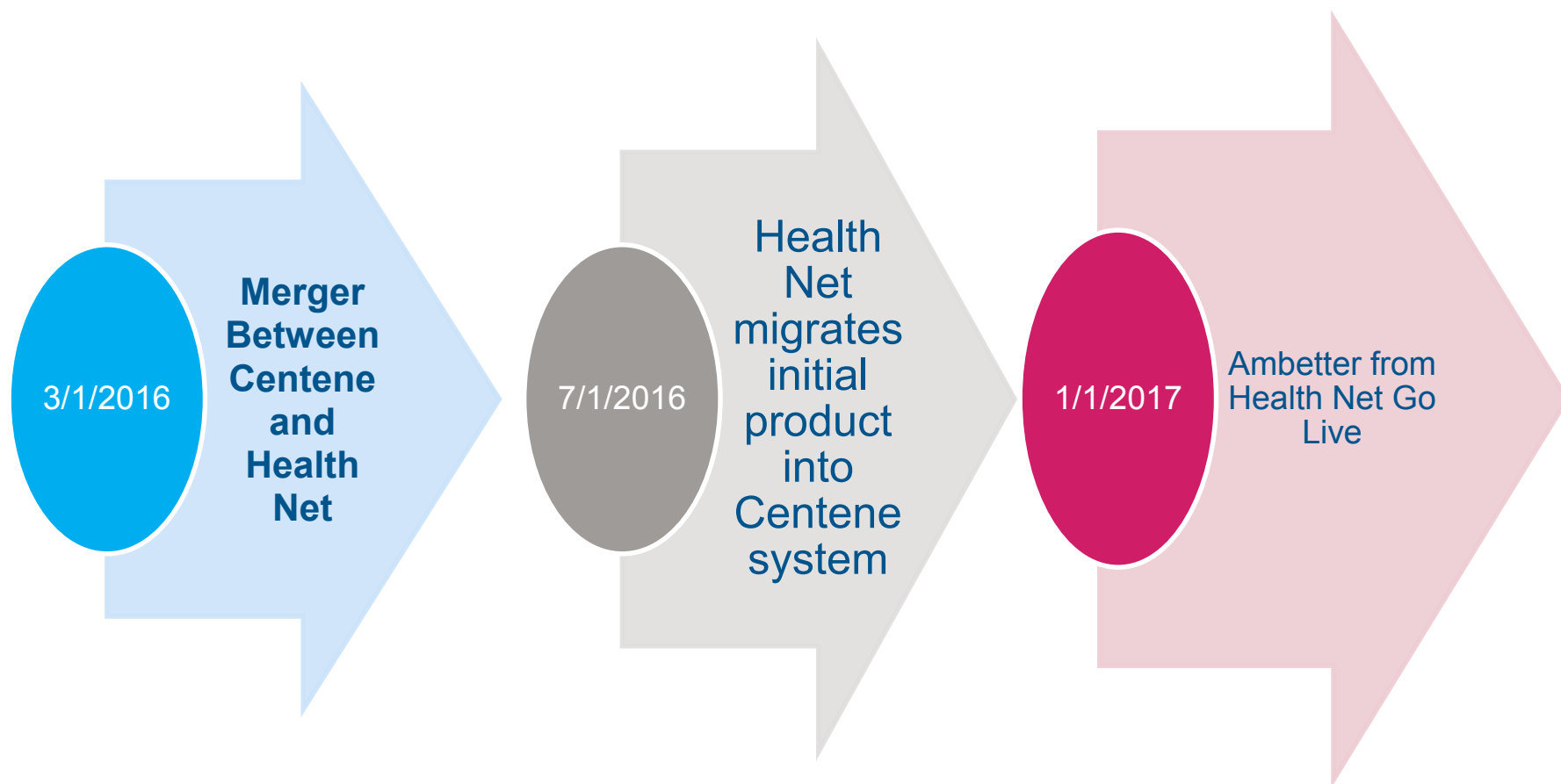


# Tricare in Arizona

- Effective 10/1/2017
- 191,433 Total Eligible Population
- TRICARE - is the health care program for uniformed service members and their families around the world.
  - Enrollment in Defense Enrollment Eligibility Reporting System (DEERS) is required
- 2 Plans
  - TRICARE Prime (HMO style benefit)
    - Active duty service members and their families
    - Retired service members and their families
  - TRICARE Standard (PPO style benefit)
    - Referrals not required, but you may need prior authorization from your regional contractor for some services
- All plans meet or exceed the requirements for minimum essential coverage. Basic health care coverage that meets the Affordable Care Act requirement. Plan availability depends on who you are and where you live
- Arizona local Military Bases
  - Davis-Monthan Air Force Base
  - Luke Air Force Base
  - Yuma Proving Ground
  - Williams Air Force Base



# Centene Milestones in Arizona



# We Are Changing Our Name

WE ARE CHANGING OUR NAME



WILL SOON BE



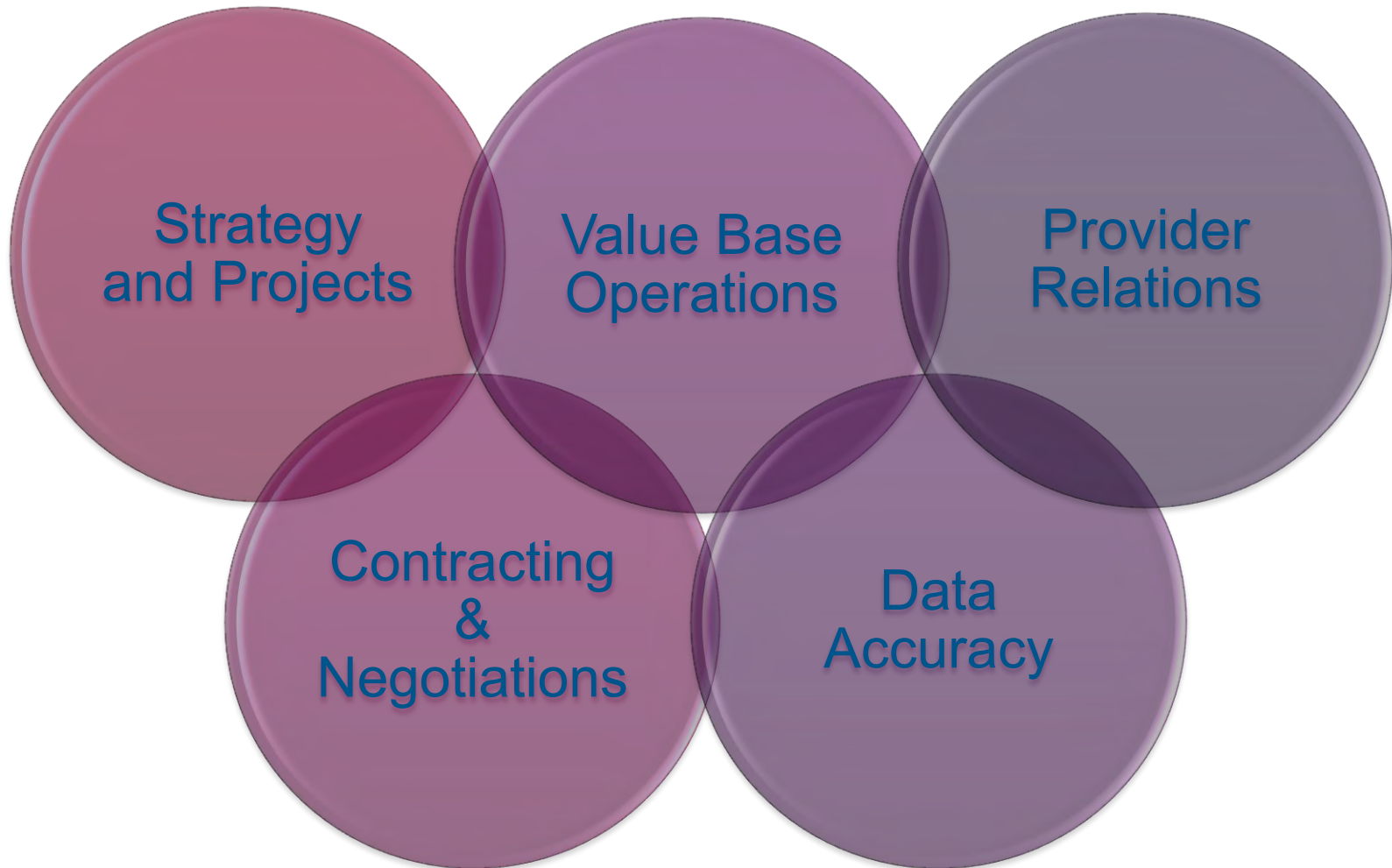
Starting October 1, 2017

# A New Brand; A Continued Commitment to Excellence

- Plan President
  - Paul Barnes, Ph.D
  - All lines of business
    - Health Net – Bridgeway - Cenpatico
- Building upon proud history of serving group business, Medicare Advantage, Medicaid and Marketplace
- Arizona Complete Health more closely conveys the company's mission of improving the health of Arizonans, one person at a time
- Our company's growth allows us to better serve our members while still meeting our three brand pillars:
  - Focus on individuals
  - Commitment to whole health
  - Active local involvement



# Network Management Re-structure for Success



## Path to Accountable Care

Partial  
Risk/Reward

Productive  
Partnerships

Accurate Data  
Transmission

Local Leadership  
Approach

Diversity

Value Base

# There are 4 Key Aspects to Our Value Based Programs

## Improve Outcomes

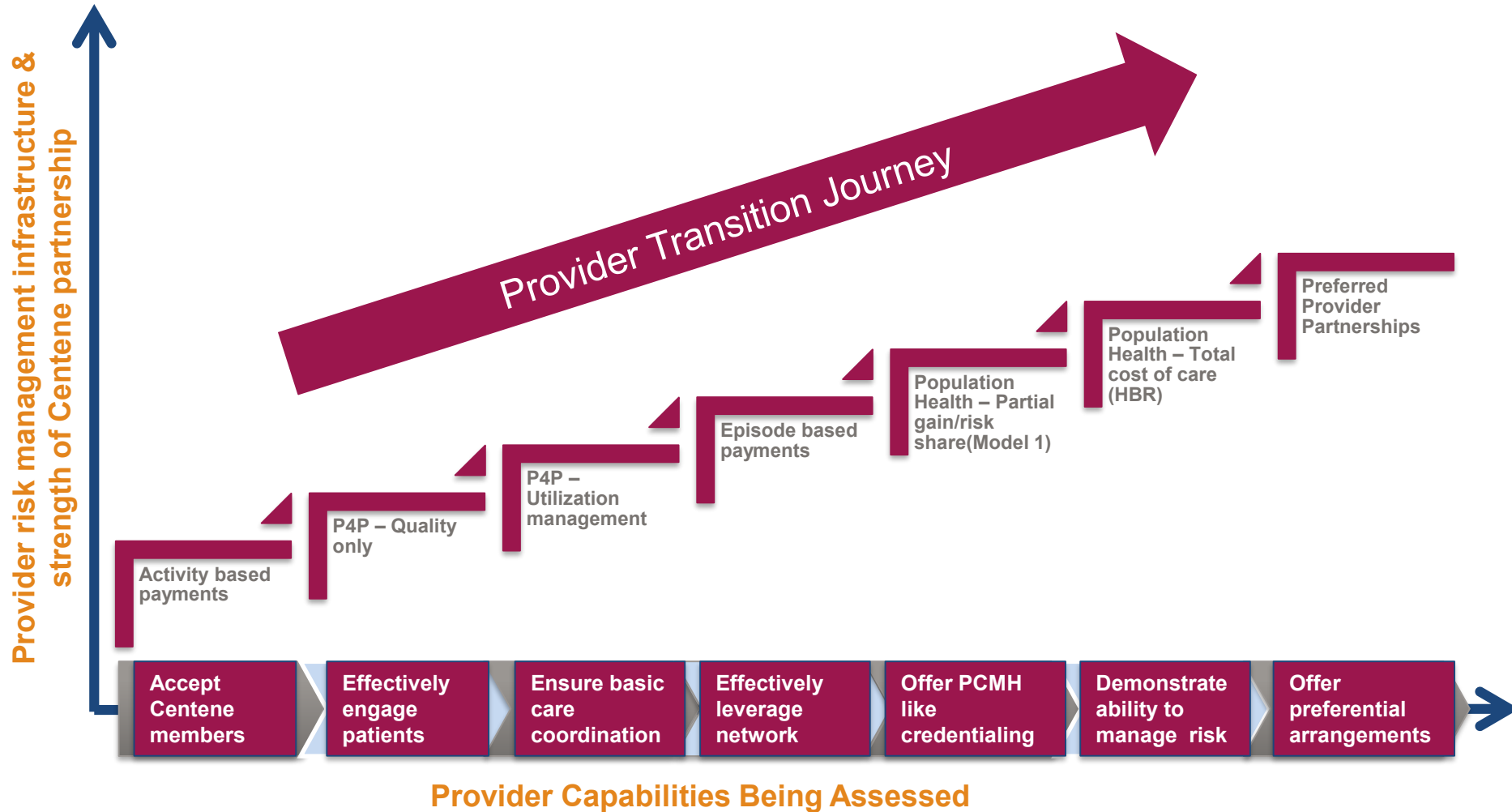
Stratify provider performance and align incentives based to plan needs and provider readiness

Share timely and actionable insights to appropriately identify and act on care gaps and cost containment opportunities

Reposition provider relationship with joint governance/partnership structures with single point accountability and access to experts

Support and compliment provider capabilities with capital and/or enhanced care coordination infrastructure

We align providers to appropriate models based on their readiness to an outcomes based model





# Conclusion

Companies and Plan

Merger

New Brand

Path to Value

Re-structure

Path to Accountable Care

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